

CDWG - Category Discount %		
Category	Sub Category	ESCNJ Category Discount %
Accessories	Cases and Backpacks	6.00%
Accessories	Headphones & Speakers	4.25%
Accessories	Keyboards/Keypads	4.50%
Accessories	Mice and Trackballs	4.75%
Accessories	Office Products & Supplies	4.50%
Accessories	Phone Accessories	5.40%
Accessories	Robotics	6.00%
Accessories	Security Locks	6.00%
Accessories	Small & Consumer Electronics	6.00%
Accessories	Tablet Accessories	7.50%
Cables	Audio/Video Cables	15.25%
Cables	Miscellaneous Cables	15.25%
Cables	Network Cable Accessories	15.25%
Cables	Network Cables	15.25%
Cables	Parallel and Serial Cables	16.00%
Cables	SCSI/IDE/floppy cables	15.00%
Cables	Telephone/Modem Cables	15.00%
Cables	USB/FireWire Connectivity	15.00%
Carts and Furniture	Charging Carts	7.25%
Carts and Furniture	Furniture	7.25%
Carts and Furniture	Medical Carts	7.25%
Collaboration Hardware	Video Hardware	7.00%
Collaboration Hardware	Voice Hardware - Headsets	7.00%
Collaboration Hardware	Voice Hardware - Phones	7.00%
Collaboration Hardware	Voice Hardware Infrastructure	7.00%
Data Storage/Drives	CD/DVD/Blue Ray Drives	4.50%
Data Storage/Drives	Consumer SSD	4.50%
Data Storage/Drives	Desktop NW Attached Storage	4.50%
Data Storage/Drives	Disk Duplicators	4.50%
Data Storage/Drives	Floppy Disk Drives	4.50%
Data Storage/Drives	Hard Drives	4.50%
Data Storage/Drives	Media	4.25%
Data Storage/Drives	Storage Enclosures/Mounting HW	6.00%
Desktop Computers	Apple Desktops Not for K-12	1.00%
Desktop Computers	PC Compatible Desktop Computer	1.00%
Desktop Computers	PC Compatible Workstations	1.00%
Desktop Computers	Thin Clients	1.00%
Enterprise Storage	Drive Arrays	4.50%
Enterprise Storage	Enterprise Hard Drives	5.00%
Enterprise Storage	Enterprise SSD	4.25%
Enterprise Storage	Interfaces Controllers	4.50%
Enterprise Storage	Rackmount NW Attached Storage	4.50%
Enterprise Storage	Storage Networking	4.50%
Enterprise Storage	Tape Automation	4.50%
Enterprise Storage	Tape Backup Drives	4.50%
Memory/System Components	Apple Mac Memory Upgrades Not for K-12	12.00%
Memory/System Components	Computer Cases	12.00%
Memory/System Components	CPUs/Fans	12.00%
Memory/System Components	Desktop Memory Upgrades	11.00%
Memory/System Components	Flash Memory	12.00%
Memory/System Components	Memory Accessories	12.00%

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Category	Sub Category	ESCNJ Category Discount %
Memory/System Components	Motherboards/Chassis	15.25%
Memory/System Components	Network Device Memory	15.00%
Memory/System Components	Notebook Memory Upgrades	12.00%
Memory/System Components	Server Memory Upgrades	12.00%
NetComm Products	Communications Boards	8.50%
NetComm Products	Modems	4.50%
NetComm Products	Modular Switches	4.50%
NetComm Products	Network Management Hardware	4.50%
NetComm Products	Network Optics	4.50%
NetComm Products	Network Routers	4.50%
NetComm Products	Network Security	4.50%
NetComm Products	Network Switches Managed	4.50%
NetComm Products	Network Switches Unmanaged	4.50%
NetComm Products	Network Test Equip/Analyzer	4.50%
NetComm Products	NIC Network Interface Adapters	4.50%
NetComm Products	Physical Security	4.50%
NetComm Products	Wireless LAN Networking	4.50%
Notebook/Mobile Devices	Apple Notebooks Not for K-12	1.00%
Notebook/Mobile Devices	Convertible PCs/Slate PCs/iPAD	2.25%
Notebook/Mobile Devices	Notebook Accessories	2.75%
Notebook/Mobile Devices	Notebook Computers	1.00%
Notebook/Mobile Devices	Wireless Communication Devices	5.00%
Point of Sale/Data Capture	Connected Devices	4.50%
Point of Sale/Data Capture	Peripheral & Barcode Scanners	4.50%
Point of Sale/Data Capture	POS Systems	4.50%
Point of Sale/Data Capture	Thermal Printers	4.50%
Power, Cooling & Racks	Batteries	4.00%
Power, Cooling & Racks	Power Supplies/Adapters	4.00%
Power, Cooling & Racks	Rackmounting Equipment	1.00%
Power, Cooling & Racks	Remote Power Management	4.00%
Power, Cooling & Racks	Surge Suppressors	4.00%
Power, Cooling & Racks	UPS/Battery Backup	1.00%
Printing & Document Scanning	3-D Prototype Printers	2.00%
Printing & Document Scanning	Document Scanners	3.50%
Printing & Document Scanning	Dot Matrix Printers	6.00%
Printing & Document Scanning	FAX Machines	4.50%
Printing & Document Scanning	Multifunction	1.50%
Printing & Document Scanning	Plotters	1.50%
Printing & Document Scanning	Printer Accessories	3.50%
Printing & Document Scanning	Printer Supplies	3.50%
Printing & Document Scanning	Single Function	3.50%
Radios	All Vertex and Accessories	7.00%
Radios	All Motorola and Accessories	7.00%
Servers & Server Management	Application Servers	2.50%
Servers & Server Management	KVM Consoles & Switches	2.50%
Servers & Server Management	Network Print Servers	2.50%
Servers & Server Management	x86 Based Servers	2.50%
Services - Vendor Delivered	Configurations	1.00%
Services - Vendor Delivered	Remote Services	1.00%
Services -Partner Delivered	Cloud Partner Services	0.25%
Services -Partner Delivered	Installations 3rd Party	0.00%

CDWG - Category Discount %		
Category	Sub Category	ESCNJ Category Discount %
Services -Partner Delivered	IT Pro Training-3rd Party	1.00%
Services -Partner Delivered	Managed Print Services	1.00%
Services -Partner Delivered	OnSite Services-3rd Party	1.00%
Services -Partner Delivered	System Management-3rd Party	0.50%
Services -Partner Delivered	Warranties-Product Protection	2.50%
Software	Application Suites	3.25%
Software	Audio/Video Production	3.25%
Software	Backup Software	3.25%
Software	Business Analytics	3.25%
Software	CAD/CAM Software	3.25%
Software	Cisco One Software	3.25%
Software	Cloning Software	9.00%
Software	Cloud Collaboration Software	3.25%
Software	Communication/Internet Soft	3.25%
Software	Data Capture Software	6.00%
Software	Database Software	3.50%
Software	Design and Graphics	3.25%
Software	Desktop Applications	3.50%
Software	Digital Signage Software	3.25%
Software	Document Management Software	3.25%
Software	Entertainment/Education Soft	3.25%
Software	Financial Software	7.50%
Software	Flow/Org Chart Software	3.25%
Software	Infrastructure as a Service	3.25%
Software	Mobile Device Enablement SW	4.00%
Software	Network Connectivity/Emulation	4.25%
Software	Network Management Software	3.25%
Software	Operating Systems	3.50%
Software	Physical Security Software	3.50%
Software	Portal Software	4.75%
Software	Programming Software	1.50%
Software	Reference Software	3.50%
Software	Security Software	3.25%
Software	Software Documentation & Media	3.25%
Software	Storage/SAN Management Softwar	4.00%
Software	Telephony Software	3.25%
Software	Unified Communication	3.25%
Software	Utility Software	3.25%
Software	Virtualization Software	3.25%
Software	Voice Recognition	3.25%
Video & Audio	Automation & Control Systems	6.25%
Video & Audio	Cameras	4.50%
Video & Audio	Commercial Television	8.00%
Video & Audio	Computer Displays	4.50%
Video & Audio	Consumer Television	4.50%
Video & Audio	Digital Signage Display	4.50%
Video & Audio	Drones and Virtual Reality	4.50%
Video & Audio	Graphics Cards	4.50%
Video & Audio	Interactive Flat Panel Display	3.00%
Video & Audio	Interactive Whiteboards	4.50%
Video & Audio	Media Player	8.30%

CDWG - Category Discount %		
Category	Sub Category	ESCNJ Category Discount %
Video & Audio	Mounts & Stands	4.50%
Video & Audio	Professional Audio	4.50%
Video & Audio	Projector Accessories	4.50%
Video & Audio	Projectors & Document Cameras	4.50%
Video & Audio	Screen Protection/Filters	4.50%
CDW-G offers Free Security Assessments through our CDW Threat Check (CTC) program.		
CDW-G offers Blue Print-to-Design classroom design team for optimized collaboration (2D and 3D renderings)		
Category	Sub Category	Proposed ESCNJ Category Discount %
Accessories	Other	7.00%
Cables	Other	15.00%
Carts and Furniture	Other	7.25%
Collaboration Hardware	Other	7.00%
Data Storage/Drives	Other	4.00%
Desktop Computers	Other	1.50%
Enterprise Storage	Other	4.00%
Memory/System Components	Other	13.00%
NetComm Products	Other	3.50%
Notebook/Mobile Devices	Other	1.00%
Point of Sale/Data Capture	Other	3.50%
Power, Cooling & Racks	Other	4.00%
Printing & Document Scanning	Other	1.50%
Small & Consumer Electronics	Other	7.00%
Servers & Server Management	Other	2.50%
Services - Vendor Delivered	Other	5.00%
Services -Partner Delivered	Other	4.50%
Software	Other	3.25%
Video & Audio	Other	3.00%